



Business Development and Sales Coaching

LEADERSHIP-REBOOT.COM





Business Development Coaching

Transform your approach, build lasting client relationships, and smash your sales targets.

Our Method

The Reboot coaching approach centers on self-awareness, emotional intelligence, and inner wisdom, seamlessly integrated with neuroscience. Empowering sales professionals to grow the business with insight and integrity.

Your Coach

Perceptive and insightful, Brenda James is the driving force behind Leadership Reboot, and deeply committed to guiding you to power up your impact and leverage as a leader.

With a distinguished career spanning over 20 years in recruitment, coaching, and human resources, Brenda embodies a profound understanding of sales dynamics and leadership development.

Her expertise, coupled with an unwavering dedication to results, makes her a sought-after coach for those seeking to navigate the complexities of leadership and life.



Business Development

Mindset hacks: Transform apprehension into opportunity with mindset coaching and practical exercises.

Activity Target Setting: Align daily actions with overarching sales goals for maximum efficiency and effectiveness.

Customised Sales Strategy: Develop a tailored strategy that suits your market, using proven techniques to navigate the competitive landscape.

Building Lasting Relationships: Foster strong connections with clients, ensuring repeat business and referrals through genuine engagement.



How our coaching works

Four sessions over 12 weeks: One-on-one sessions each fortnight. Delivered via Zoom. Absorb the insights, put your learnings into practice, and then reflect with your coach at the next session.

Accountability tasks: Complete tasks between each session to reflect on the action you've taken and insights you've learned.

Free access to resources: To help consolidate your learning, you will have access to the materials following completion.

Follow-up session: We'll check in with you after 90 days to review your goals and discuss how you're progressing. It's complimentary. And occurs over a 30-minute Zoom call.





Get in Touch



020 422 7337



BRENDA@LEADERSHIP-REBOOT.CO.NZ



5AMCHOOSE DAY (SPOTIFY)



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Investment

\$1,575 paid in three instalments

- 1/3rd up front
- 1/3rd mid point
- 1/3rd upon completion

